



### First Year Honours

**Winning national awards is rare for any business in their first year, but one local building company has just done this.**

"For our first year running Spanline Coffs Harbour, winning so many business and design awards is a credit to the whole team," said co-owner Peter Pappalardo.

Mick Loxley and Peter Pappalardo took on the Coffs Harbour franchise of Spanline Australia in August 2012 and their commitment to an exceptional level of customer service has won the award for outstanding business development and improvement in the franchise group.

Both Peter Pappalardo and staff member Erin Williams made the top ten sales team nationwide, an honour Peter has achieved every year since joining the company as an employee ten years ago.

He also won highest conversion rate of sales leads and shared a commercial design award with builder Mike Neal for Attitude Burgers' new outdoor dining area at Coffs Harbour Marina.

Local market leaders in the building of home additions such as patios, glassrooms and carports, Spanline products are backed by a nationwide 15 year warranty.

"One of the reasons people choose Spanline is because we don't have a cookie-cutter approach, instead we are able to adapt each job to become part of the house, rather than just an addition," Mick Loxley said.

"We turn up on time, have products which stand the test of time, great designs and also builders who are methodical in their approach to the Spanline construction method," Mr Pappalardo said.



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